

## **OUR PRODUCT MARKETING GROUP SAYS:**

UV rays can lead to fine lines and wrinkles, hyperpigmentation (dark spots and freckles) as well as skin cancer. Using a sunscreen of at least SPF 15 or higher to protect your skin is a must, and should become as much a part of your daily routine as brushing your teeth.



<sup>\*\*</sup>Over-the-counter drug product

<sup>\*</sup>US Patent No. 6,495,126 and other Pats. Pending



# MKMEN® SKIN CARE POWER STATEMENT: Smoothed. Soothed. Protected. Clean Face Solutions for Every Man

#### **BENEFITS AND CLAIMS**

In an independent consumer study<sup>†</sup> men overwhelmingly agreed that after three weeks MKMen® Advanced Facial Hydrator Sunscreen SPF 30\*\* improved their skin's moisture and texture as well as the visible signs of aging. After only one week, they said that it:

- Helps energize dull skin
- Helps combat the look of fatigue
- Helps promote a clear and bright complexion
- · Leaves skin feeling firm
- Helps control oil

†Results reported during a three week independent consumer study.

#### **TARGET CUSTOMER**

- Current MKMen® skin care customers
- Any man who wants to help combat the early signs of premature aging and protect his skin from sun damage
- · Women who buy skin care products for the men in their life

#### THE SCIENCE BEHIND THE PRODUCT

- It hydrates for over 10 hours
- It contains our patented\* MKMen® Complex that helps reduce the look of fine lines and wrinkles.
- Formulated with an antioxidant to help fight free radicals, which come from the environment and can contribute to fine lines and wrinkles.

#### **APPLICATION INSTRUCTIONS**

Use it in the morning to help hydrate and comfort skin all day.

#### **CROSS-SELLING OPPORTUNITIES**

- MKMen® Advanced Eye Cream
- MKMen® Face Bar
- MKMen® Facial Toner
- MKMen® Shave Foam
- MKMen® After-Shave Cooling Gel
- MKMen® Body Spray

#### **CHARACTERISTICS**

- ✓ Dermatologist tested
- ✓ Clinically tested for skin irritancy and allergy
- ✓ Suitable for sensitive skin
- ✓ Oil-free
- √ Fragrance-free
- √ Noncomedogenic
- √ Hypoallergenic

### **USE UP RATE**

Approximately 3 months

<sup>\*\*</sup>Over-the-counter drug product

<sup>\*</sup>US Patent No. 6,495,126, and 7,175,837 and 8,182,799